



## **ROMANIA GAMING LICENCE**



**Legislation, Licence Types &  
Administrative Licence Fees**

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# LEGISLATION

## *Key legal framework*

**ROMANIA IS EMERGING AS ONE OF THE FASTEST-GROWING GAMBLING MARKETS IN EUROPE, WITH A WELL-STRUCTURED REGULATORY FRAMEWORK THAT PROVIDES OPPORTUNITIES FOR INTERNATIONAL OPERATORS.**

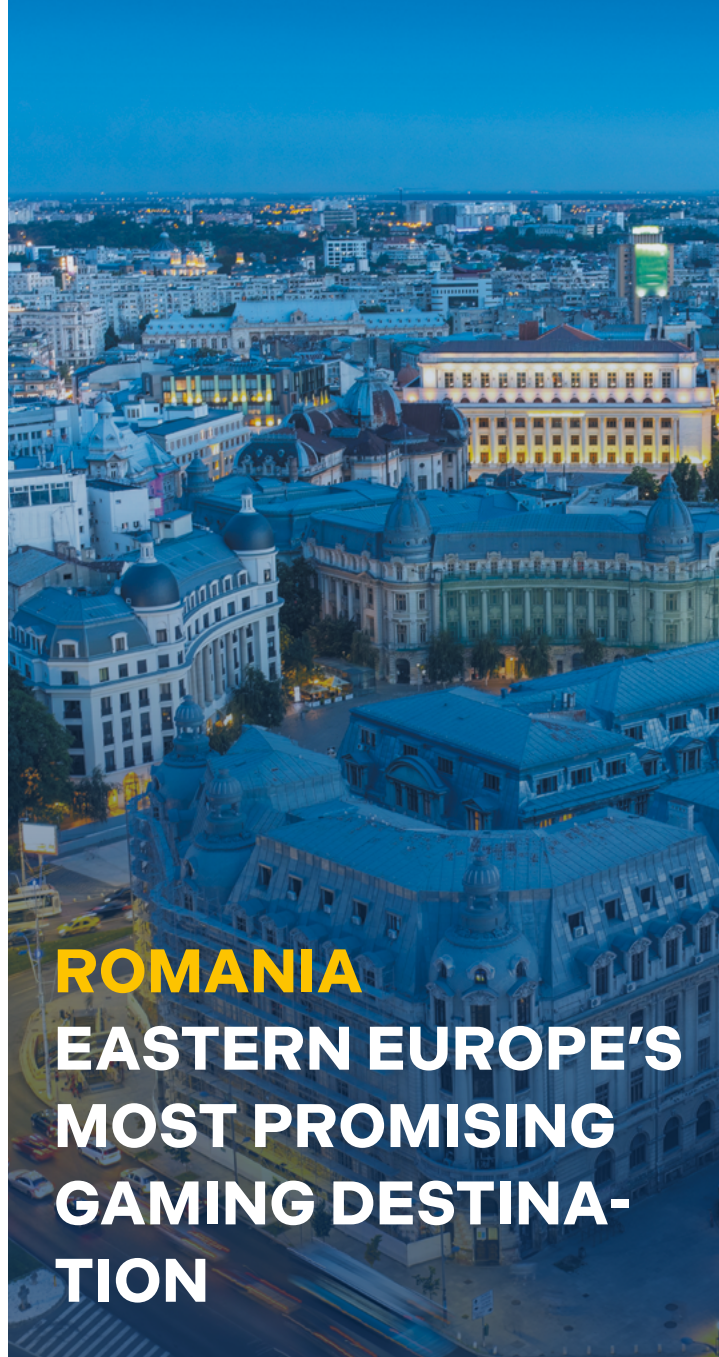
Romania, located in Southeastern Europe, has a population of almost 20 million people, making it one of the larger EU member states.

Over the past decade, the Romanian government has made significant strides in regulating both land-based and online gambling, bringing its regulatory framework in line with EU standards.

The key legislative acts governing gambling activities in Romania are:

## 01 **Government Emergency Ordinance No. 77/2009**

This act laid the groundwork for the regulation of both land-based and online gambling in Romania, establishing the framework under which gambling licences are granted.



## 02 **Government Decision No. 111/2016**

This decision approved the implementation of Ordinance 77/2009, outlining the specific licensing procedures, the structure of the National Gambling Office (Oficiul Național pentru Jocuri de Noroc, ONJN) and the obligations for operators.

# 03

## **Government Emergency Ordinance No. 20/2013**

This ordinance provided additional regulations for the ONJN and its role as the primary regulatory authority in Romania. It expanded the scope of activities covered by ONJN, including online gambling.

# 04

## **Government Decision No. 298/2013**

It modified and refined the operational framework for ONJN, with the goal of increasing the efficiency of gambling oversight and regulatory compliance.

# 05

## **Anti-Money Laundering Law No. 129/2019**

This legislation introduced stricter AML requirements for both online and land-based gambling operators, aligning Romania with the EU's 4th AML Directive.

# 06

## **Government Ordinance No. 82/2023**

Enacted on October 6, 2023, this ordinance brought in significant changes, increasing taxes and administrative fees for all online gambling operators and service providers.

The regulatory authority overseeing gambling in Romania is the National Gambling Office (ONJN). The ONJN is responsible for issuing licences, monitoring gambling activities, and ensuring that all operators comply with local laws. The ONJN also enforces Romania's strict anti-money laundering (AML) regulations and responsible gambling requirements.

# LICENCE TYPES

## Class 1 & class 2 licences

### Romania

TOTAL AREA  
**238,398km<sup>2</sup>**

CAPITAL CITY  
**Bucharest**

OFFICIAL LANGUAGES  
**Romanian**

CURRENCY  
**L (RON)**



REGULATOR



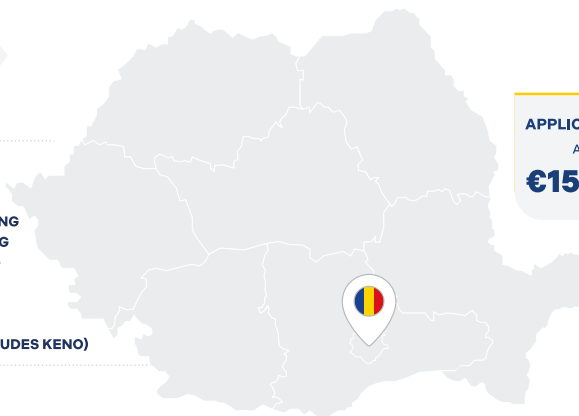
IDEAL FOR:  
Operators seeking entry into the growing Eastern European market.

#### LICENCE TYPE

Class 1 & Class 2 licences

**B2B + B2C**

LOTTERY GAMES  
PARI-MUTUEL BETTING  
FIXED-ODDS BETTING  
EXCHANGE BETTING  
ONLINE CASINO  
POKER  
SLOTS  
ONLINE BINGO (INCLUDES KENO)



APPLICATION COST  
APPROX.  
**€15K-25K**

PROCESSING TIME  
APPROX.  
**4-6 mos.**

BENEFITS

‘Mature’ Gaming Market

Advanced internet Infrastructure

Qualified IT workforce

EU Membership

✓ SHARE CAPITAL REQUIREMENTS

✓ REQUIRED LOCAL HIRES

✓ REQUIRED PHYSICAL OFFICE

**16%**

CORPORATE TAX  
If incorporated as a Romanian company

**16%**

GAMING TAX  
On GGR + annual licensing fees based on revenue

ROMANIA OFFERS SEVERAL LICENCE TYPES TO ACCOMMODATE BOTH OPERATORS AND SERVICE PROVIDERS, WITH A FOCUS ON ENSURING RESPONSIBLE GAMING AND ADHERENCE TO STRICT COMPLIANCE STANDARDS.

Romania requires that both operators (B2C) and suppliers (B2B) obtain licences to offer gambling services or related services. All licences are valid for 10 years.

### Class I Licence (B2C)

Operators offering gambling services to Romanian players (both online and land-based) must obtain a Class I licence. This licence applies to casinos, sports betting, poker and lotteries. In addition to the licence, operators must also obtain an annual authorisation to conduct gambling activities.

**Validity:** 10 years for the licence, 1 year for the authorisation

### Class II Licence (B2B)

Service providers offering ancillary services to gambling operators, such as software developers, platform providers, live casino streaming services, payment processors, and marketing affiliates, must obtain a Class II licence.

**Validity:** 10 years

### Class III Licence

The National Lottery holds the exclusive right to organise lotteries in Romania. This licence is automatically granted by law to the National Lottery.

# ADMINISTRATIVE & LICENCE FEES

## Breakdown of administrative & licence costs

### Administrative and licence fees

Romania's tax and fee structure for gambling operators is outlined under Ordinance No. 82/2023, which substantially increased the costs for obtaining and maintaining a licence.

ACTIVITY	ANNUAL FEE
Online Gambling (Class I)	€300,000
Sports Betting (Class I)	€200,000
Casino Games (Class I)	€150,000
Poker Clubs	€25,000
Slot Machine Games	€150,000
Lottery Games	€200,000
Ancillary Service Providers (Class II)	€20,000
Temporary Casino Games	€27,500 (valid for 3 months)
Video Lottery Games	€100,000
Poker Festivals	€20,000

ADMINISTRATIVE & LICENCE FEES

### Annual authorisation fees

ACTIVITY	ANNUAL FEE
Online Gambling (Class I)	21% of GGR (min. €400,000)
Pari-mutuel Bets (Traditional)	21% of GGR (min. €120,000)
Fixed-odds Betting	21% of GGR (min. €200,000)
Casino Games	€70,000 per table (Bucharest), €40,000 per table (elsewhere)
Poker Clubs	€82,500 per venue (Bucharest), €38,500 per venue (elsewhere)
Slot Machines	€5,300 per machine
Bingo Games (Gaming Halls)	€7,500 per venue + 5% of the card value
Bingo Games (TV Networks)	23% of GGR (min. €150,000)

ANNUAL AUTHORISATION FEES

Operators are also subject to a responsible gambling tax, which requires contributions towards national responsible gambling initiatives:

## Annual responsible gambling tax

ACTIVITY	ANNUAL FEE
Online Gambling (Class I)	€500,000
Slot Machine Operators	€300 per slot (increasing to €500 from 2025)
Land-based Casino Operators	€4,000 per table

ANNUAL RESPONSIBLE GAMBLING TAX

## Guarantees for non-payment

In 2024, Romania introduced guarantees that operators must provide to cover the risk of non-payment of fees and taxes:

ACTIVITY	GUARANTEE
Online Gambling (Class I)	€500,000 - €2,000,000 depending on GGR
Traditional Gambling (Class I)	€500,000 - €1,000,000 depending on GGR
Casino Operators (Traditional)	€10,000 per table

GUARANTEES FOR NON-PAYMENT

These guarantees can be covered by surety insurance or a letter of guarantee.

## Gaming taxes

Romanian operators are subject to the following gaming taxes:

**21%**

21% of GGR (Gross Gaming Revenue) for most online and land-based gambling activities, including sports betting, casino games and lotteries.

Responsible Gambling Contributions: €500,000 for online gambling operators and €200,000 for traditional operators.

**0.5%**

National Cultural Fund Contribution: Operators must contribute 0.5% of GGR to the National Cultural Fund.

# COMPLIANCE REQUIREMENTS

## *Compliance with global standards*

Romania enforces strict compliance standards for licensed companies, especially those operating in the iGaming sector. Below are the main licensing compliance requirements for companies in Romania:

### **Annual licence renewal**

Licensed entities must renew their licence annually with the National Gambling Office (ONJN), submitting updated documentation and paying renewal fees to remain compliant.

### **AML & KYC compliance**

Romania enforces comprehensive Anti-Money Laundering (AML) and Know Your Customer (KYC) obligations. Licensed operators must perform customer due diligence, monitor transactions and report suspicious activities to the ONJN.

### **Quarterly & annual financial reporting**

Licensed companies are required to submit periodic reports, including financial data, player activity and compliance with Romanian regulations, to the ONJN.

### **Technical standards compliance**

iGaming operators must comply with the technical standards set by the ONJN, which include data security, game integrity and system reliability. Regular audits are required to confirm compliance.

### **Data protection & GDPR compliance**

Companies must adhere to General Data Protection Regulation (GDPR) requirements, ensuring data privacy and security and conducting regular compliance assessments.

### **Responsible gambling policies**

Romania mandates that iGaming operators implement responsible gambling tools, including self-exclusion options, spending limits and access to responsible gaming resources.

# ADVERTISING RESTRICTIONS

## *Guidelines & limitations on advertising practices*

Romania has strict advertising laws for gambling. All advertisements must include responsible gambling messages and cannot target minors or vulnerable groups. Any violation of these advertising standards can lead to hefty fines and the suspension of a licence.

# OUR SERVICES

## All-encompassing services for iGaming licensing



### Company formation

Establishing and structuring your legal entity in multiple jurisdictions.



### Licence application

Comprehensive support for the licensing process.



### Compliance & regulatory support

Ensuring your operation meets local AML/CFT, KYC and responsible gaming requirements.



### Ongoing management

Handling post-licensing requirements such as renewals, reporting and compliance.

# CONTACT US FOR PRICING

## Get in touch for a custom quote

With extensive experience across the gaming sector—covering roles in gaming companies, technical solution providers and strategic consultancy at both operational and regulatory levels—we are uniquely positioned to guide you through the industry’s challenges. Operating from Malta, Curaçao and Cyprus, we are fully prepared to meet your needs and help you navigate this exciting, dynamic landscape.



**KEITH SEISUN**  
HEAD OF LICENSING

“My priority is to simplify the licensing process for our clients, ensuring they meet regulatory requirements while focusing on growing their business.”



“

*Focus on growth,  
leave the red tape to us.*

IGAGROUP.COM



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